

Recent Seminars

Frederick County Sheriff's Office
Frederick, MD

Berks County District Attorney's Office
Reading, PA

Professional Fraud & Fire Investigators
Columbia, MO

Public Defender & Investigator Conference
Wilmington, NC

Department of Justice Antitrust Division
New York, NY

Health Care Fraud Task Force
Nashville, TN

Apex Police Department
Apex, NC

U.S. Department of Labor
Atlanta, GA

Domestic Violence Conference
Greensboro, NC

Department of Commerce
Potomac, MD

Hinds County District Attorney's Office
Jackson, MS



For more information on the Statement Analysis techniques, Mark's book *I Know You Are Lying* or his *Statement Analyzer* software, please visit his website.

www.StatementAnalysis.com

Advanced Interviewing Concepts
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Statement Analysis ® is a registered trademark of Mark McClish

Statement Analysis Seminars

Mark McClish shares his techniques for detecting deception in a verbal and written statement

Advanced Interviewing Concepts

Statement Analysis®

Statement Analysis is the process of examining a person's words to see if the subject is being truthful or deceptive. Even though people may lie and withhold information their words will betray them. This is because there are usually several ways you can phrase a statement. People will always word their statement based on all their knowledge. Therefore, their statement may contain information they did not intend to share. In his seminars, Mark McClish shares his techniques on how to analyze a verbal and written statement to detect deception. He also provides insight on how to obtain additional information from a statement. By using excerpts from today's headlines, Mark gives a presentation that is current and unforgettable. His speaking style allows participants to understand and easily grasp the Statement Analysis techniques.

About Mark McClish

Mark is a 26 year veteran of federal law enforcement. He was an officer with the U.S. Secret Service for two years and a Deputy United States Marshal for 24 years. From 1991 – 1999, he taught interviewing techniques at the U.S. Marshals Service Training Academy. During this time he developed techniques to determine if a person is being truthful or deceptive by analyzing the subject's language. Since 1998, he has been giving presentations on Statement Analysis throughout the United States.

In 2009, Mark retired from the U.S Marshals Service and started Advanced Interviewing Concepts. His company provides interviewing skills training and offers assistance in analyzing a subject's statement.

Mark has appeared on ABC's 20/20 and has helped solve cases featured on Unsolved Mysteries. He is the author of the book *I Know You Are Lying* and the developer of the *Statement Analyzer* software.

Hosting a Seminar

Hosting a Statement Analysis seminar will help you develop a rapport with other organizations in your area by providing them with the opportunity to attend this unique training. Seminars are one or two days in length. Each attendee pays a fee to attend. Several of your personnel will be allowed to attend the training for free. Anyone else from your organization will be charged a discounted price.

As the hosting agency, all you have to do is provide a room for the training.

Advanced Interviewing Concepts will register the participants, collect the fees, send out the notifications and provide the equipment.

Advanced Interviewing Concepts will promote the seminar by sending flyers to various agencies in your city.

Each attendee will receive a Statement Analysis Workbook and a Certificate of Completion. Participants will spend time examining statements and utilizing the techniques.

In-House Training

If your organization is looking for in-service training, Mark can give a seminar or presentation on-site at your location. Your employees will be better listeners and more effective interviewers after hearing Mark speak.

Mark is also available to speak about the Statement Analysis techniques in a conference setting. He can tailor a presentation to fit any time frame or format including keynote or a break-out session.

If you are interested in hosting a seminar or scheduling a presentation, please contact Mark for more information.

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