

Statement Analysis® Interviewing Techniques

Learn how to detect deception
in a verbal and written statement

Statement Analysis® is the process of examining a person's words to see if the subject is being truthful or deceptive. Even though people may lie and withhold information their words will betray them. There are several ways you can phrase a statement. People will always word their statement based on all their knowledge. Therefore, their statement may contain information they did not intend to share. People will give you more information than what they realize. The key to detecting deception is to listen to what people are saying and to know what to look for in their statement.

In this seminar, Mark McClish will share his techniques on how to analyze a verbal and written statement to detect deception. He will also provide insight on how to obtain additional information from a statement. By using excerpts from today's headlines, Mark gives a presentation that is current and unforgettable. After attending this seminar, you will begin to observe things in a verbal and written statement that you never noticed before.

MARK McCLISH

Mark was a Deputy United States Marshal for 24 years. From 1990 through 1999, he taught interviewing techniques at the U.S. Marshals Service Training Academy. During this time he conducted research on deceptive language and developed the Statement Analysis® techniques to determine if a person is lying. Since 1998, he has been giving presentations on his Statement Analysis techniques throughout the United States.

In 2009, Mark retired from the Marshals Service and started Advanced Interviewing Concepts. His company provides interviewing skills training and offers assistance in analyzing statements. Mark has appeared on numerous television and radio programs. He is the author of the books *I Know You Are Lying* and *Don't Be Deceived*.

WHO SHOULD ATTEND

This seminar is only open to law enforcement personnel or those individuals who work in a law enforcement related field.

These techniques can be used when conducting or watching an interview, when listening to a 911 call or when analyzing a written statement.

THE TECHNIQUES

Statement Analysis® is the most accurate way of detecting deception. When you use nonverbal communication techniques you have to read or interpret someone's body language. This means there is always the chance of misinterpreting. With the Statement Analysis® techniques, you never have to interpret or guess. This is because people mean exactly what they say.

Statement Analysis® is a registered trademark of Mark McClish

This one-day Statement Analysis®
Interviewing Techniques Seminar
is being hosted by the
Okeechobee County Sheriff's Office

Location of the Seminar

Williamson Center @
Indian River State College
Dixon Hendry Campus
2229 NW 9th Ave.
Okeechobee, FL 34972

Date and Time

January 30 or 31, 2018
8:00 a.m. – 5:00 p.m.

Cost Per Participant

\$100

Registration

To register for this seminar, go to
<https://statementanalysis-okeechobee.eventbrite.com>

Participants Will Receive

- A Statement Analysis Workbook
- A certificate of completion

Contact Information

For directions, hotel or other
information please contact:

Sergeant Michael Hazellief
Okeechobee County Sheriff Office
Community Relations and Training
863-763-3117 ext. 5017
863-532-0646 cell
mhazellief@okeesherriff.com

Registration Process

You can register for this seminar online at <https://statementanalysis-okeechobee.eventbrite.com>

- Select the date you would like to attend.
- Click the “Tickets” button.
- Select your payment method.
- Click the “Checkout” button.
- Complete the registration form.

Lunch

There will be a one hour lunch break. Participants are responsible for their own meals.

Questions

If you have any questions regarding registration for this seminar, please call Sergeant Michael Hazellief at 863-763-3117 ext. 5017.

What people are saying about this training.

“This is a fantastic class. The knowledge I have taken from this course will make me a better interviewer.” – Investigator M. Garrison

“Mark takes deception detecting to the next level.” – Detective T. Peak

“A wealth of information in a short period of time.” – Detective J. Robbins

“It's amazing how much information can be hidden in words. Mark, thanks for opening my eyes and mind.” – Investigator T. Garszka

**For more information on the
Statement Analysis techniques, go to
www.StatementAnalysis.com**

Statement Analysis[®] Interviewing Techniques

**Learn the most accurate
way of determining if
someone is lying**

**A seminar on detecting
deception coming to your area**